

MARINA RATES:

APPLICABLE PERIOD: DECEMBER 1ST, 2014 TO DECEMBER 1ST, 2015

DOCKAGE:

- @ \$1,50 per day/per running foot boat length + 7.5% VAT
- Discounts thereon:
 - 1 month: 20%
 - 2nd & 3rd month: 30%
 - 4th, 5th and 6th month: 40%
 - 7th and following months: 50%

*** The highest discount applies to the entire dockage period if pre-reserved/prepaid accordingly ***

WATER (NOT DRINKING): @ 25 cents per gallon + 7.5% VAT

ELECTRICITY: @ \$0.60 per KW subject to change without prior notice + 7.5% vAT

CANAL MOORING: A selective number of vessels can be Stella Maris Marina Canal moored for long term stays. Suitable only for 'self contained' boats, not requiring utilities and constant access (single and multiple hull sailboats only). Rates: regular rates - respective discounts do apply - then further discounted by 40%.

USE OF MARINE RAIL WAY:

- Hauling = In & Out, together:
 - \$15,- per running foot boat length, minimum \$400,-- + 7.5% VAT
 - Plus all labour needed for handling (typically 2 men in water, 2 men dry, 1 man at cradle winch)
 - Additional expenses may apply if cradle needs significant adjustments (example: extra wide catamarans)
- Storage on Rail Way: \$5,-- per day/ per running foot boat length + 7.5% VAT

LABOUR CONDITIONS AND RATES:

Vessel's Owner/Crew may hire own Bahamian Labour and effect own labour on vessel, in water/in storage/on rail way, subject to pre-agreeing on procedures/conditions with Management.

LABOUR RATE SAMPLES:

- Helper on land: \$25,-- per hour + 7.5% VAT
- General in water: \$45,-- per hour + 7.5% VAT
- Mechanical/Electrical work: \$60,-- per hour + 7.5% VAT
- Fiberglass work: \$60,-- per hour + 7.5% VAT
- Painting: \$35,-- per hour + 7.5% VAT

DRY STORAGE (ON GROUNDS), ON VESSEL-OWNER'S TRAILER (DOES NOT INCLUDE ANY DOCKAGE; INCLUDES SELF DRIVE LAUNCHING RAMP USE, INCLUDES OCCASIONAL/NORMAL WASH-DOWN WATER USE):

- Up to 26ft in length: \$125,-- per month + 7.5% VAT
- Longer boats: on request
- If pre-paid for 12 consecutive months and longer: 20% discount
- In rear channel mooring: only "conditionally" available - rates on request
- Hurricane protective mooring: conditions - rates on request